

AGENDA REPORT Consent | Action

May 6, 2019

TO: Commissioners

Keene Simonds, Executive Officer FROM:

Erica Blom, Administrative Assistant

SUBJECT: Budget Update for 2018-2019

3rd Quarter Actuals with Year-End Projections and Related Budget Amendments

SUMMARY

The San Diego County Local Agency Formation Commission (LAFCO) will review a report comparing budgeted and actual transactions for 2018-2019 through the third quarter. The report projects – and in the absence of amendments – the Commission will finish with an operating deficit of (\$107,186) or (5.7%) and primarily the result of expending additional monies on legal services coupled with decreases in proposal fees. Savings in salaries and benefits are helping to limit the overall shortfall and tied to phasing in the filling of two budgeted analyst positions during the fiscal year. The report is being presented to the Commission to formally file as well approve correcting budget amendments to help ensure all expense units finish with positive balances.

BACKGROUND

San Diego LAFCO's adopted budget for 2018-2019 totals \$1.906 million. This amount represents the total approved operating expenditures for the fiscal year divided between three active expense units: salaries and benefits; service and supplies; and other. A matching revenue total was also budgeted to provide a projected year-end net of \$0 and with the purposeful aid of a planned \$0.110 million transfer from unassigned reserves.

Administration

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Erin Lump, Alternate Rincon del Diablo MWD

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General Public

San Diego LAFCO

May 6, 2019 Regular Meeting Agenda Item No. 3 | 3rd Quarter Budget Report and Related Amendments

Budgeted revenues are divided between four active units: intergovernmental contributions; service charges; earnings; and miscellaneous.¹ The Commission's total fund balance as of July 1, 2018 was \$1.607 million.² No amendments have been approved to date.

DISCUSSION

This item is for San Diego LAFCO to receive an update comparison of (a) budget to (b) actual expenses and revenues through the third quarter (March 31st). The report provides the Commission the opportunity to track expenditure trends and consider year-end operating projections from the Executive Officer. The report is being presented to the Commission to formally accept and file along with approving correcting amendments as detailed.

Summary | Operating Expenses

San Diego LAFCO's budgeted operating expense total for 2018-2019 is \$1.906 million. Actual expenses booked through the third quarter totaled \$1.364 million. This booked amount represents 72% of the budgeted total with 75% of the fiscal year complete. A breakdown of budget to actual expenses by unit through March 31st follows.

		Actuals	Percent	Unexpended
Expense Units	Adopted	Through 3/31	Expended	Balance
1) Salaries and Benefits	1,131,604	740,148	65	391,456
2) Services and Supplies	770,090	623,724	81	146,366
3) Other	5,000	0	0	5,000
Total	\$1,906,694	\$1,363,872	72%	\$542,822

Actuals through the third quarter of the fiscal year and related analysis suggest San Diego LAFCO is on pace to finish with \$1.982 million in total expenses. Should this projection hold the Commission will incur an overrun in expenses of (\$75,386) or (4.0%) relative to the budget adopted in April 2018. An expanded discussion on budgeted and actuals through the first nine months along with year-end projections within the three expense units follow.

Expense Unit | Salaries and Benefits

San Diego LAFCO budgeted \$1.131 million in salaries and benefits for 2018-2019 with the proceeds largely tied to funding 8.0 fulltime equivalent employees as well as existing retiree obligations.³ Through the third quarter actual expenses within the affected line item accounts totaled \$0.740 million or 65% of the budgeted amount with 75% of the fiscal year complete. The proportional savings are tied to phasing in the appointment of two budgeted positions – GIS Analyst and Analyst I – with delayed starting dates of

State law mandates operating costs for LAFCOs shall be annually funded among their represented agency membership categories. San Diego LAFCO's operating costs, accordingly, are divided among four distinct membership categories with the largest apportionment assigned to the County of San Diego at 28.6%. The independent special districts and cities less the City of San Diego are also apportioned funding percentages of 28.6% with individual amounts divided thereafter based on total revenue shares in a given fiscal year. The City of San Diego – and based on special legislation providing the City a dedicated seat on LAFCO – is responsible for the remaining 14.3% of annual operating costs.

The fund balance total of \$1.607 million includes \$1.357 million in unassigned monies. The remainder – \$0.250 million – is currently committed and/or assigned by the Commission for specific purposes.

³ Commission per diem payments are also booked in the salaries account.

October 2018 and January 2019, respectively. Going forward is expected overall actuals will total \$1.059 million through the end of the fiscal year. If this projection holds the Commission will achieve an overall unit savings of \$66,001 or 5.8% less any amendments.

Expense Unit | Services and Supplies

San Diego LAFCO budgeted \$0.770 million in services and supplies for 2018-2019 to provide funding for direct support services. The majority of the budgeted funds are dedicated to professional services to cover such items as planning and legal services as well as making reimbursements to the County for office rent, information technology, and general overhead. Through the third quarter actual expenses within the affected line item accounts totaled \$0.624 million or 81% of the budgeted amount with 75% of the fiscal year complete. More than one-half of these booked expenses – \$315,774 – involve professional services with over one-third of this amount directly tied to costs in processing the "Julian-Cuyamaca Fire Protection District Reorganization." Going forward and through the end of the fiscal year it is expected overall actuals will total \$0.923 million with additional details footnoted. Should this projection hold it would produce an overall deficit within the unit of (\$152,476) or (19.8%) less any amendments.

Expense Unit | Other

San Diego LAFCO budgeted \$5,000 in two separate units to collectively address equipment depreciation and potential fixed asset purchases in 2018-2019. The Commission has not billed any charges through the third quarter. Going forward it is expected actuals will total \$2,500 and result in a year-end balance of \$2,500 or 50% less any amendments.

Summary | Operating Revenues

San Diego LAFCO's budgeted operating revenue total for 2018-2019 is \$1.906 million. Actual revenues through the third quarter totaled \$1.742 million. This amount represents 92% of the budgeted total with 75% of the fiscal year complete. A breakdown of budget to actual revenues within each of the four affected units through March 31st follows.

		Actuals	Percent	Outstanding
Revenue Units	Adopted	Through 3/31	Collected	Balance
1) Intergovernmental	1,664,894	1,664,894	100	0
Service Charges	125,000	64,355	52	60,645
3) Earnings	6,800	13,037	192	(6,237)
4) Miscellaneous	110,000	0	0	110,000
Total	\$1,906,694	\$1,742,286	91%	\$164,408

⁴ San Diego LAFCO incurred approximately \$108,000 in direct professional service costs in processing the Julian-Cuyamaca Fire Protection District reorganization through March 31st. This amount is specific to legal and consultant services and does not include other direct costs involving notices, mailings, and related materials and booked to other accounts within the unit.

It is projected San Diego LAFCO will finish the fiscal year with \$0.914 million in expenses within the Services and Supplies unit. Of this amount, it is further projected \$0.222 million – or 24% – will be directly tied to processing the reorganization of the Julian-Cuyamaca Fire Protection District and divided approximately therein between (a) legal at \$102,000, (b) consultants at \$28,000, (c) mailing and publication services at \$26,000, and (d) elections at \$66,000.

Actuals through the third quarter and related analysis suggest San Diego LAFCO's year-end revenue totals will tally \$1.875 million. Should this projection hold the Commission will incur a shortfall in revenues of (\$31,800) or (1.7%) as budgeted in April 2018. An expanded discussion on budgeted and actual revenues in the four units through the first nine months along with year-end projections follows.

Revenue Unit | Intergovernmental Fees

San Diego LAFCO budgeted \$1.665 million in intergovernmental fees in 2018-2019. This total budgeted amount was subsequently divided between San Diego LAFCO's four agency membership categories based on statutory formula. The County of San Diego, independent districts, and cities less San Diego all received apportionments equaling \$0.476 million. The remaining amount – \$0.238 million – was apportioned to the City of San Diego. All agency apportionments have been received.

Revenue Unit | Service Charges

San Diego LAFCO budgeted \$0.125 million in application fees in 2018-2019. Through the third quarter the Commission collected \$64,355 in application fees and represents 52% of the budgeted amount. Markedly, several proposal filings occurred at the end of the prior fiscal year that were otherwise expected during the first quarter of this fiscal year at the time the budget was adopted in April 2018. Accordingly, staff anticipates overall actuals will tally \$80,000 and result in a year-end shortfall of (\$45,000) or (36%) less any approved amendments.

Revenue Unit | Interest

San Diego LAFCO budgeted \$6,800 in interest earnings in 2018-2019. Through the third quarter the Commission collected \$13,037 in interest earnings and represents 192% of the budgeted total. Staff anticipates the unit ultimately tallying \$20,000 and result in a year-end surplus of \$13,200 or 194% les any approved amendments.

Revenue Unit | Miscellaneous

San Diego LAFCO budgeted \$0.110 million in operating transfers from unassigned reserves in 2018-2019. This transfer was purposefully budgeted in conjunction to use reserves to reduce increases in agency contributions. No transfers were made through the third quarter. A full transfer is expected prior to the fiscal year close.

ANALYSIS

Activity through the third quarter shows San Diego LAFCO is on pace – and in the absence of amendments – to finish the fiscal year with a moderate operating deficit of (\$107,186) or (5.7%). This projected deficit is primarily the result of assuming all processing costs for the Julian-Cuyamaca Fire Protection District Reorganization, which has necessitated considerable resources beyond initial expectations and marked by legal services and holding

a special mail-ballot election. Direct costs for the proposal are expected to tally \$0.222 million by the end of the fiscal year and equals nearly one-fourth of all costs in the services and supplies unit. A separate shortfall in budgeted proposal fees also contributes to the projected deficit. Savings in salaries and benefits are helping to limit the extent of the deficit and tied to phasing in the filling of two budgeted analyst positions during the fiscal year. Nonetheless, it is recommended the Commission proceed with correcting amendments to formally authorize and reflect projected year-end expenses consistent with bottom-line accounting standards. This includes – most notably – covering the projected deficit by increasing the budgeted use of reserves as offsetting revenues by \$107,186; the latter decreasing the Commission's overall unassigned reserves to \$1.140 million.

RECOMMENDATION

It is recommended San Diego LAFCO accept and file the report and approve the budget amendments for 2018-2019 consistent with the actions outlined in the proceeding section as Alternative One.

ALTERNATIVES FOR ACTION

The following alternatives are available to San Diego LAFCO through a single motion:

Alternative One (recommended):

Accept and file the report and approve the following budget amendments for 2018-2019:

- (a) Amend and reduce budgeted monies by \$48,030 in the Salaries and Benefits Expense Unit involving the following line-item accounts:
 - Amend Salaries and Wages (51110) from \$689,719 to \$650,000
 - Amend Retirement-SDCERA (51410) from \$239,780 to \$235,000
 - Amend Unemployment Insurance (51650) from \$4,032 to \$500
- (b) Amend and increase budgeted monies by \$150,890 in the Services and Supplies Expense Unit involving the following line-item account:
 - Amend Professional Services (52370) from \$259,110 to \$405,000
- (c) Amend and increase budgeted monies by \$107,186 in the Miscellaneous Revenue Unit involving the following line-time account:
 - Amend Operating Transfers (47540) from \$110,000 to \$217,186

Alternative Two:

Continue to a future meeting and provide direction to staff with respect to any additional analysis or information requested.

San Diego LAFCO

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PROCEDURES

This item has been placed on the agenda as part of the consent calendar. Accordingly, a successful motion to approve the consent calendar will include taking affirmative action on the staff recommendation as provided unless otherwise specified by the Commission.

Respectfully,

Keene Simonds Executive Officer

Attachments:

- 1) 2018-2019 Operating Budget with Actuals Through March 31, 2019 and Year-End Projections
- 2) 2018-2019 Operating Budget with Recommended Amendments



ADOPTED OPERATING BUDGET | 2018-19 OPERATING EXPENSES FY2016-17 FY2017-18 FY2018-19 Adopted Actuals Projected Adopted Actuals Adopted Actuals FY16-17 FY16-17 FY17-18 FY17-18 FY18-19 % Expended Year End Totals 3rd Quarter Salary and Benefit Unit Accounts Descriptions Salaries and Wages 51110-51310 1,073,177 538,165 617,838 689,719 445,062 64.5% 646,683 1,100,599 166,680 51410 Retirement - SDCERA 187,262 239,780 162,038 67.6% 229,788 Retirement - OPEB 7,256 10,560 7,027 66.5% 10,048 51415 9,323 Retirement - Pension Obligation Bonds 51421 34,496 27,841 41,598 25,924 62.3% 37,100 Payroll Tax (Social and Medicare) 35,613 48,958 31,416 64.2% 46,600 36,919 51450 51510-51550 Group Insurance (Health) 69,440 74,615 96,958 68,567 70.7% 95,222 Unemployment Insurance 2.8% 51560 235 4,032 114 164 154 1,073,177 875,759 1,100,599 930,078 1,131,604 740,148 65.4% 1,065,603 Services and Supplies Unit Accounts Descriptions 52074 Telecommunications 500 500 2,266 2,500 2,609 104.4% 3,331.80 52178 Vehicle - Maintenance 2,000 1,456 2,000 489 2,000 526 26.3% 1,125.84 52182 Vehicle - Fuel 1,500 1,096 401 1,500 226 15.1% 346.01 1,500 52270 Memberships 10,107 8,107 15,000 11,328 13,000 12,496 96.1% 12,495.62 52304 Miscellaneous 50 50 6,001 50 20 40.0% 20.00 52330 Office: General 1,000 1,000 15,253 8,500 3,502 41.2% 5,976.66 52332 Office: Postage 500 500 500 55 0.11 155.00 Office: Printing 26.4% 52334 7,500 20 7,500 10,000 2,642 6,142.03 52336 Office: Books and Guidelines 2,000 2,000 2,000 3,609 3,226 161.3% 3,225.60 Office: Drafting/Engineering 52338 50 50 52344 Office: Stores Unallocated 17,500 10,806 18,000 13,140 17,500 7,170 41.0% 14,370.39 Office: County Mail Services 52354 9,500 8,220 9,000 10,037 9,000 16,594 184.4% 26,593.68 Professional Services: Consultants 326,850 52370 402,500 408,717 382,500 259,110 315,774 121.9% 399,085.58 **Publications and Legal Notices** 7,085 5,000 198.5% 52490 2,500 57 7,500 9,924 13,423.87 52504 Leases: Equipment 5,498 6,500 4,890 75.2% 6,540.09 4,779 4,000 Leases: Office Space 52530 77,000 75,722 80,000 79,789 79,880 59,585 74.6% 79,556.06 52550 Special Expenses: County Overhead 100,000 196,412 155,000 47,826 155,000 41,852 27.0% 156,734.57 Special Expenses: New Hire Backgrounds 674 52562 572 674.39 52566 Special Expenses: Minor Equipment 1,000 1,164 1,000 2,788 2,788.39 1,000 Computer Training 52602 2,000 2,000 2,000 Travel and Training | In County 5,000 52610 500 500 11,301 2,550 51.0% 3,300.45 Employee Auto 52612 10,000 8,802 10,000 8,724 10,000 6,835 68.3% 8,809.99 Travel and Training | Out of County 217.5% 52622 1,000 1,000 14,390 10,000 21,750 25,250.39 52704-52722 Reimbursements: Network 33,500 29,140 27,137 30,000 19,768 65.9% 26,357.24 31,500 52723 Reimbursements: Data Center 48,214 51,000 52,403 45,000 45,000 22,927 50.9% 30,569.49 52725 Reimbursements: Financial Systems 6,000 20,940 20,000 18,888 20,000 20,934 104.7% 27,912.41 Reimbursements: Desktop Computing 52726-52732 40,200 28,248 47,462 25,000 18,785 75.1% 27,700 25,046.41 Reimbursements: Help Desk 131.6% 52734 2,500 4,531 2,500 3,154 3,000 3,947 5,263.13 Reimbursements: Catalog Equipment 52750-52754 27,121 44.7% 26,840.89 117,480 51,000 23,973 45,000 20,131 52758 Reimbursements: Vehicle Lease 2,500 166 3,000 1,986 2,000 1,489 74.5% 1,985.85 901,887 81.0% 886,743 881,300 736,535 770,090 623,669 913,921.85 Other Units Accounts Descriptions **Equipment Depreciation** 53585 2,500 2,019 2,500 2,019 2,500 2,500.00 Fixed Assets 1,500 54955-54961 2,500 2,500 4,000 2,019 5,000 2,019 5,000 2,500.00 EXPENSE TOTALS 1,979,064 1,764,521 1,986,899 1,668,632 1,906,694 1,363,817 71.5% 1,982,024.83

OPERATING REVENUES		FY2016-17		F	FY2017-18				FY2018-19
		Adopted	Actual	Adopted	Actuals	Adopted	Actuals		Projected
		FY16-17	FY16-17	FY17-18	FY17-18	FY18-19	3rd Quarter	% Collected	Year End Totals
Intergovernmen	ntal Unit								
<u>Accounts</u>	Descriptions								
45918	Agency Apportionments	1,578,564	1,577,636	1,635,099	1,635,099	1,664,894	1,664,894	100.0%	1,664,894
		1,578,564	1,577,636	1,635,099	1,635,099	1,664,894	1,664,894	100.0%	1,664,894
Service Charges	Unit								
<u>Accounts</u>	Descriptions								
46234	Applicant Fees	150,000	186,717	125,000	168,009	125,000	64,355	51.5%	80,000
		150,000	186,717	125,000	168,009	125,000	64,355	51.5%	80,000
Earnings Unit									
Accounts	<u>Descriptions</u>								
44105	Interests and Dividends	5,500	-	6,800	15,535	6,800	13,037	191.7%	20,000
		5,500	-	6,800	15,535	6,800	13,037	191.7%	20,000
Miscellaneous U	Init								
<u>Accounts</u>	Descriptions								
47540	Operating Transfer	250,000	-	220,000	-	110,000	-	0.0%	110,000
		250,000	-	220,000	-	110,000	-	0.0%	110,000
	REVENUE TOTALS	1,984,064	1,764,353	1,986,899	1,818,643	1,906,694	1,742,286	91.4%	1,874,894
	l l								
	OPERATING NET	\$	(168)	\$ - \$	150,011	\$ -			\$ (107,131)
	AUDITED FUND BALANCE JUNE 30th								
	Committed		-		175,000				
	Assigned Contingency		75,000		75,000				
	Unassigned		1,394,699		1,357,486				
		\$	1,469,699	\$	1,607,486				



EXPENSE TOTALS

1,979,064

1,764,521

1,986,899

1,668,632

1,906,694

1,982,080

2,004,554

ADOPTED OPERATING BUDGET | 2018-19 OPERATING EXPENSES FY2016-17 FY2017-18 FY2018-19 Actuals Actuals Proposed Amended Projected Adopted Adopted Adopted FY16-17 FY16-17 FY17-18 FY17-18 FY18-19 FY18-19 Year End Totals Salary and Benefit Unit Accounts Descriptions Salaries and Wages 617,838 646,683 538,165 689,719 650,000 51110-51310 1,073,177 1,100,599 51410 Retirement - SDCERA 187,262 166,680 239,780 235,000 229,788 51415 Retirement - OPEB 9,323 7,256 10,560 10,560 10,048 Retirement - Pension Obligation Bonds 51421 34,496 27,841 41,598 41,598 37,100 Payroll Tax (Social and Medicare) 51450 36,919 35,613 48,958 48,958 46,600 Group Insurance (Health) 74,615 51510-51550 69,440 96,958 96,958 95,222 51560 Unemployment Insurance 154 235 164 4,032 500 1,073,177 875,759 1,100,599 930,078 1,131,604 1,083,574.00 1,065,603 Services and Supplies Unit Accounts Descriptions 52074 Telecommunications 500 500 2,266 2,500 2,500 3,332 52178 Vehicle - Maintenance 2,000 489 2,000 2,000 2,000 1,126 1,456 52182 Vehicle - Fuel 1,500 1,096 1,500 1,500 1,500 346 401 52270 Memberships 8,107 11,328 10,107 15,000 13,000 13,000 12,496 52304 Miscellaneous 50 50 6,001 50 50 20 Office: General 1,000 52330 1,000 15,253 8,500 8,500 5,977 52332 Office: Postage 500 500 500 500 155 Office: Printing 20 10,000 10,000 6,142 52334 7,500 7,500 52336 Office: Books and Guidelines 2,000 2,000 3,609 2,000 2,000 3,226 52338 Office: Drafting/Engineering 50 50 50 50 Office: Stores Unallocated 10,806 52344 17,500 18,000 13,140 17,500 17,500 14,370 Office: County Mail Services 52354 9,500 8,220 9,000 10,037 9,000 9,000 26,649 Professional Services: Consultants 399,086 52370 408,717 382,500 326,850 402,500 259,110 405,000 **Publications and Legal Notices** 52490 2,500 57 7,500 7,085 5,000 5,000 13,424 52504 Leases: Equipment 4,779 4,000 5,498 6,500 6,500 6,540 Leases: Office Space 52530 77,000 75,722 80,000 79,789 79,880 79,880 79,556 Special Expenses: County Overhead 196,412 47,826 100,000 155,000 155,000 155,000 156,735 52550 52562 Special Expenses: New Hire Backgrounds 674 572 52566 Special Expenses: Minor Equipment 2,788 1,164 1,000 1,000 1,000 1,000 52602 Computer Training 2,000 2,000 2,000 2,000 Travel and Training | In County 52610 500 500 11,301 5,000 5,000 3,300 52612 **Employee Auto** 10,000 8,802 10,000 8,724 10,000 10,000 8,810 Travel and Training | Out of County 52622 1,000 1,000 14,390 10,000 10,000 25,250 52704-52722 Reimbursements: Network 33,500 29,140 31,500 27,137 30,000 30,000 26,357 Reimbursements: Data Center 52723 51,000 52,403 45,000 48,214 45,000 45,000 30,569 Reimbursements: Financial Systems 18,888 52725 6,000 20,940 20,000 20,000 20,000 27,912 Reimbursements: Desktop Computing 28,248 52726-52732 40,200 27,700 47,462 25,000 25,000 25,046 Reimbursements: Help Desk 2,500 4,531 2,500 3,154 3,000 3,000 5,263 52734 Reimbursements: Catalog Equipment 26,841 52750-52754 117,480 27,121 51,000 23,973 45,000 45,000 1,986 52758 Reimbursements: Vehicle Lease 3,000 2,500 166 2,000 2,000 1,986 901,887 886,743 881,300 736,535 770,090 915,980 913,977 Other Units Accounts Descriptions 53585 **Equipment Depreciation** 2,500 2,019 2,500 2,019 2,500 2,500 2,500 Fixed Assets 54955-54961 1,500 2,500 2,500 2,500 4,000 2,019 5,000 2,019 5,000 5,000 2,500

OPERATING	REVENUES		FY2016-17		FY2017-18			FY2018-19
		Adopted	Actual	Adopted	l Actuals	Adopted	Proposed Amended	Projected
		FY16-17	FY16-17	FY17-18	FY17-18	FY18-19	FY18-19	Year End Totals
Intergovern	mental Unit							
Accounts	Descriptions							
45918	Agency Apportionments	1,578,564	1,577,636	1,635,099	1,635,099	1,664,894	1,664,894	1,664,894
		1,578,564	1,577,636	1,635,099	1,635,099	1,664,894	1,664,894	1,664,894
Service Char	ges Unit							
<u>Accounts</u>	<u>Descriptions</u>							
46234	Applicant Fees	150,000	186,717	125,000	168,009	125,000	125,000	80,000
		150,000	186,717	125,000	168,009	125,000	125,000	80,000
Earnings Un	it							
Accounts	<u>Descriptions</u>							
44105	Interests and Dividends	5,500	-	6,800	15,535	6,800	6,800	20,000
		5,500	-	6,800	15,535	6,800	6,800	20,000
Miscellaneo	us Unit							
Accounts	<u>Descriptions</u>							
47540	Operating Transfers from Reserves	250,000	-	220,000	-	110,000	217,186	217,186
		250,000	-	220,000	-	110,000	217,186	217,186
	REVENUE TOTALS	1,984,064	1,764,353	1,986,899	1,818,643	1,906,694	2,013,880	1,982,080
	OPERATING NET		\$ (168)	\$ -	\$ 150,011	\$ -	\$ 9,326	\$ O
	AUDITED FUND BALANCE JUNE 30th							
	Committed		-		175,000			
	Assigned Contingency		75,000		75,000			
	Unassigned	_	1,394,699		1,357,486			
			\$ 1,469,699		\$ 1,607,486			